TO:
FROM: Amie Preston

DATE: November 18, 2009
RE: Third Quarter 2009 Earnings

## Attached:

> Third Quarter 2009 Earnings Release (3 pages)
$>$ Income Statements (2 pages)
$>$ Notes to Income Statements (1 page)
> Balance Sheet (1 page)
> Additional Third Quarter Selected Data (1 page)
> Store Count and Square Footage (1 page)
> Quarterly Financial History (11 pages)
> Third Quarter Brand Results (2 pages)
$>$ Store Count and Square Footage Projections (1 page)
> 2009 Outlook as of Nov $18^{\text {th }}$ (1 page)

Total Pages (including cover): $\mathbf{2 5}$

# Limited brands 

## LIMITED BRANDS REPORTS THIRD QUARTER 2009 EARNINGS <br> - PROVIDES FOURTH QUARTER AND RAISES FULL YEAR 2009 EARNINGS GUIDANCE -

Columbus, Ohio, Nov. 18, 2009 — Limited Brands, Inc. (NYSE: LTD) today reported 2009 third quarter results.

## Third Quarter Results

Adjusted earnings per share for the third quarter ended Oct. 31, 2009, were $\$ 0.02$ compared to earnings per share of $\$ 0.01$ for the quarter ended Nov. 1, 2008, which exclude an income tax benefit in 2009 as detailed below. Third quarter operating income was $\$ 58.9$ million compared to operating income of $\$ 41.2$ million last year, and adjusted net income was $\$ 6.1$ million compared to net income of $\$ 4.2$ million last year.

The 2009 adjusted results above exclude an income tax benefit, primarily due to the resolution of certain tax matters, of $\$ 8.8$ million, or $\$ 0.03$ per share. Including this benefit, 2009 net income was $\$ 14.9$ million and earnings per share were $\$ 0.05$.

Comparable store sales for the third quarter decreased 2 percent, and net sales were $\$ 1.777$ billion compared to $\$ 1.842$ billion last year.

At the conclusion of this press release is a reconciliation of reported to adjusted results.

## 2009 Outlook

The company stated that it expects fourth quarter earnings of $\$ 0.71$ to $\$ 0.86$ per share, and full year adjusted earnings of $\$ 0.93$ to $\$ 1.08$ per share.

## Earnings Call Information

Limited Brands will conduct its third quarter earnings call at 9 a.m. Eastern time on Thursday, Nov. 19. To listen, call 1-866-583-6618 (international dial-in number: 1-937-200-3978). For an audio replay, call 1-866-NEWS-LTD (international replay number: 1-706-902-3452) or log onto www.Limitedbrands.com. Additional third quarter financial information is also available at www.Limitedbrands.com.

## ABOUT LIMITED BRANDS:

Limited Brands, through Victoria's Secret, Pink, Bath \& Body Works, C.O. Bigelow, La Senza, White Barn Candle Co. and Henri Bendel, presently operates 3,025 specialty stores. The company's products are also available online at www.VictoriasSecret.com, www.BathandBodyWorks.com, www.HenriBendel.com and www.LaSenza.com.

## Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this press release or the third quarter earnings call involve risks and uncertainties and are subject to change based on various important factors, many of which are beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Words such as "estimate," "project," "plan," "believe," "expect," "anticipate," "intend," "planned," "potential" and similar expressions may identify forward-looking statements. Risks associated with the following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements included in this press release or the third quarter earnings call:

- general economic conditions, consumer confidence and consumer spending patterns;
- the global economic crisis and its impact on our suppliers, customers and other counterparties;
- the impact of the global economic crisis on our liquidity and capital resources;
- the dependence on a high volume of mall traffic and the possible lack of availability of suitable store locations on appropriate terms;
- the seasonality of our business;
- our ability to grow through new store openings and existing store remodels and expansions;
- our ability to expand into international markets;
- independent licensees;
- our direct channel business including our new distribution center;
- our failure to protect our reputation and our brand images;
- our failure to protect our trade names and trademarks;
- market disruptions including severe weather conditions, natural disasters, health hazards, terrorist activities or the prospect of these events;
- stock price volatility;
- our failure to maintain our credit rating;
- our ability to service our debt;
- the highly competitive nature of the retail industry generally and the segments in which we operate in particular;
- consumer acceptance of our products and our ability to keep up with fashion trends, develop new merchandise, launch new product lines successfully, offer products at the appropriate price points and enhance our brand image;
- our ability to retain key personnel;
- our ability to attract, develop and retain qualified employees and manage labor costs;
- our reliance on foreign sources of production, including risks related to:
- political instability;
- duties, taxes, other charges on imports;
- legal and regulatory matters;
- volatility in currency and exchange rates;
- local business practices and political issues;
- potential delays or disruptions in shipping and related pricing impacts; and
- the disruption of imports by labor disputes;
- the possible inability of our manufacturers to deliver products in a timely manner or meet quality standards;
- fluctuations in energy costs;
- increases in the costs of mailing, paper and printing;
- self-insured risks;
- our ability to implement and sustain information technology systems;
- our failure to comply with regulatory requirements; and
- legal matters.

We are not under any obligation and do not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this press release or the third quarter earnings call to reflect circumstances existing after the date of this press release or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Additional information regarding these and other factors can be found in "Item 1A. Risk Factors" in our 2008 Annual Report on Form 10-K.

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LIMITED BRANDS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

## THIRTEEN WEEKS ENDED OCTOBER 31, 2009 AND NOVEMBER 1, 2008

(Unaudited)
(In thousands except per share amounts)

|  | 2009 |  |  |  |  |  | $2008$ <br> Reported |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported |  | Adjustments |  | Adjusted |  |  |  |
| Net Sales | \$ | 1,777,289 | \$ | - | \$ | 1,777,289 | \$ | 1,842,184 |
| Cost of Goods Sold, Buying \& Occupancy |  | $(1,214,541)$ |  | - |  | (1,214,541) |  | $(1,261,940)$ |
| Gross Profit |  | 562,748 |  | - |  | 562,748 |  | 580,244 |
| General, Administrative and Store Operating Expenses |  | $(503,863)$ |  | - |  | $(503,863)$ |  | $(539,028)$ |
| Operating Income |  | 58,885 |  | - |  | 58,885 |  | 41,216 |
| Interest Expense |  | $(56,321)$ |  | - |  | $(56,321)$ |  | $(44,464)$ |
| Interest Income |  | 575 |  | - |  | 575 |  | 5,565 |
| Other Income |  | 8,228 |  | - |  | 8,228 |  | 869 |
| Income Before Income Taxes |  | 11,367 |  | - |  | 11,367 |  | 3,186 |
| Provision (Benefit) for Income Taxes |  | $(3,487)$ |  | 8,755 |  | 5,268 |  | (982) |
| Net Income |  | 14,854 |  | $(8,755)$ |  | 6,099 |  | 4,168 |
| Less: Net Income (Loss) Attributable to Noncontrolling Interest |  | - |  | - |  | - |  | - |
| Net Income Attributable to Limited Brands, Inc. | \$ | 14,854 | \$ | $(8,755)$ | \$ | 6,099 | \$ | 4,168 |
| Net Income Attributable to Limited Brands, Inc. Per Diluted Share | \$ | 0.05 |  |  | \$ | 0.02 | \$ | 0.01 |
| Weighted Average Shares Outstanding |  | 328,259 |  |  |  | 328,259 |  | 340,125 |

LIMITED BRANDS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
THIRTY-NINE WEEKS ENDED OCTOBER 31, 2009 AND NOVEMBER 1, 2008
(Unaudited)
(In thousands except per share amounts)

|  | Reported |  | Adjustments |  | Adjusted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 5,569,137 | \$ | - | \$ | 5,569,137 |
| Cost of Goods Sold, Buying \& Occupancy |  | $(3,790,023)$ |  | - |  | $(3,790,023)$ |
| Gross Profit |  | 1,779,114 |  | - |  | 1,779,114 |
| General, Administrative and Store Operating Expenses |  | $(1,506,373)$ |  | - |  | $(1,506,373)$ |
| Net Gain on Joint Ventures |  | 9,441 |  | $(9,441)$ |  | - |
| Operating Income |  | 282,182 |  | $(9,441)$ |  | 272,741 |
| Interest Expense |  | $(175,847)$ |  | - |  | $(175,847)$ |
| Interest Income |  | 2,014 |  | - |  | 2,014 |
| Other Income |  | 5,439 |  | - |  | 5,439 |
| Income Before Income Taxes |  | 113,788 |  | $(9,441)$ |  | 104,347 |
| Provision for Income Taxes |  | 22,015 |  | 13,368 |  | 35,383 |
| Net Income |  | 91,773 |  | $(22,809)$ |  | 68,964 |
| Less: Net Income (Loss) Attributable to Noncontrolling Interest |  | - |  | - |  | - |
| Net Income Attributable to Limited Brands, Inc. | \$ | 91,773 | \$ | $(22,809)$ | \$ | 68,964 |
| Net Income Attributable to Limited Brands, Inc. Per Diluted Share | \$ | 0.28 |  |  | \$ | 0.21 |
| Weighted Average Shares Outstanding |  | 325,747 |  |  |  | 325,747 |

Certain prior year amounts have been reclassified to conform with the current year presentation.

## LIMITED BRANDS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED STATEMENTS OF INCOME AND RECONCILIATION OF ADJUSTED RESULTS (Unaudited)

The "Adjusted Results" provided in the attached unaudited Consolidated Statements of Income and Reconciliation of Adjusted Results are non-GAAP financial measures and reflect the following:

Fiscal 2009
In the second quarter of 2009, adjusted results exclude an after-tax gain of $\$ 14$ million related to the disposal of a non-core joint venture.

In the third quarter of 2009, adjusted results exclude an income tax benefit, primarily due to the resolution of certain tax matters, of $\$ 8.8$ million.

Fiscal 2008
In the first quarter of 2008, adjusted results exclude the following:

- a $\$ 128$ million pre-tax gain related to the sale of a non-core joint venture; and
- a $\$ 19$ million pre-tax charge related to the impairment of the investment carrying value of another non-core joint venture

In the second quarter of 2008, adjusted results exclude a $\$ 13.3$ million pre-tax gain, included in other income, related to a $\$ 71$ million cash distribution from Express.

The Unaudited Adjusted Consolidated Statements of Income should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, the Company's definition of adjusted income information may differ from similarly titled measures used by other companies. While it is not possible to predict future results, management believes the adjusted information is useful for the assessment of the ongoing operations of the Company. The Unaudited Adjusted Consolidated Statements of Income should be read in conjunction with the Company's historical financial statements and notes thereto contained in the Company's quarterly reports on Form 10-Q and annual report on Form 10-K.

| ASSETS | October 31, 2009 |  | November 1, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and Equivalents | \$ | 968,085 | \$ | 377,357 |
| Accounts Receivable |  | 252,277 |  | 351,561 |
| Inventories |  | 1,426,456 |  | 1,647,974 |
| Other |  | 267,176 |  | 361,795 |
| Total Current Assets |  | 2,913,994 |  | 2,738,687 |
| Property and Equipment, Net |  | 1,814,029 |  | 1,957,094 |
| Goodwill |  | 1,440,423 |  | 1,618,478 |
| Trade Names and Other Intangible Assets, Net |  | 596,114 |  | 609,783 |
| Other Assets |  | 170,255 |  | 156,857 |
| TOTAL ASSETS | \$ | 6,934,815 | \$ | 7,080,899 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts Payable | \$ | 619,543 | \$ | 695,439 |
| Accrued Expenses and Other |  | 601,774 |  | 616,008 |
| Income Taxes |  | 15,570 |  | 38,710 |
| Total Current Liabilities |  | 1,236,887 |  | 1,350,157 |
| Deferred Income Taxes |  | 235,837 |  | 178,068 |
| Long-Term Debt |  | 2,880,282 |  | 2,897,046 |
| Other Long-Term Liabilities |  | 717,313 |  | 702,032 |
| Shareholders' Equity |  | 1,864,496 |  | 1,953,596 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ | 6,934,815 | \$ | 7,080,899 |

## LIMITED BRANDS, INC. AND SUBSIDIARIES

Third Quarter 2009 Selected Data
(Unaudited)

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Capital Expenditures (000) |  |  |  |  |
| First Quarter | \$ | 51,200 | \$ | 139,234 |
| Second Quarter |  | 45,545 |  | 133,256 |
| Spring Season |  | 96,745 |  | 272,490 |
| Third Quarter |  | 63,261 |  | 133,173 |
| Fourth Quarter |  | - |  | 73,017 |
| Year | \$ | 160,006 | \$ | 478,680 |
| Depreciation \& Amortization (000) |  |  |  |  |
| First Quarter | \$ | 85,234 | \$ | 83,870 |
| Second Quarter |  | 88,670 |  | 83,655 |
| Spring Season |  | 173,904 |  | 167,525 |
| Third Quarter |  | 88,238 |  | 82,348 |
| Fourth Quarter |  | - |  | 92,963 |
| Year | \$ | 262,142 | \$ | 342,836 |

# LIMITED BRANDS, INC. AND SUBSIDIARIES 

STORES AND SQUARE FOOTAGE
At October 31, 2009 and November 1, 2008
Victoria's Secret Stores
La Senza
$\quad$ Total VS Segment

Bath \& Body Works

Henri Bendel

BBW Canada

VS Canada

Total Limited Brands

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

The following table provides our quarterly financial information as determined in accordance with generally accepted accounting principles and also on an "Adjusted" basis. The "Adjusted" financial information results should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, our definition of "Adjusted" may differ from similarly titled measures used by other companies. We believe the "Adjusted" financial information is useful for assessing our ongoing operations. The "Adjusted" financial information should be used in conjunction with the reported financial information included herein and also our historical financial statements and notes thereto contained in our quarterly reports on Form 10-Q and annual report on Form 10-K. For detailed information related to the adjustments included in our "Adjusted" financial information, please refer to our quarterly earnings press releases available on our website www.Limitedbrands.com.

Certain prior year amounts have been reclassified to conform to the current year presentation.
All financial results presented reflect the impact of the segment cost allocation change effective in Fiscal 2008.

| PERIOD | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Net Sales - Consolidated |  |  |  |  |
| 1st Qtr | 2,077,091 | 2,310,843 | 1,925,081 | 1,725,237 |
| 2nd Qtr | 2,453,852 | 2,624,077 | 2,284,314 | 2,066,610 |
| 3rd Qtr | 2,114,954 | 1,923,104 | 1,842,184 | 1,777,289 |
| 4th Qtr | 4,024,702 | 3,276,181 | 2,991,102 |  |
| 4th Qtr - Adjusted | N/A | 3,228,344 | N/A |  |
| 6 Mos | 4,530,943 | 4,934,920 | 4,209,395 | 3,791,848 |
| 9 Mos | 6,645,897 | 6,858,024 | 6,051,579 | 5,569,137 |
| Year | 10,670,599 | 10,134,205 | 9,042,681 |  |
| Year - Adjusted | N/A | 10,086,368 | N/A |  |
| 2. Net Sales - Victoria's Secret |  |  |  |  |
| 1st Qtr | 1,051,840 | 1,207,162 | 1,253,704 | 1,125,206 |
| 2nd Qtr | 1,234,707 | 1,429,896 | 1,471,109 | 1,306,204 |
| 3rd Qtr | 987,931 | 1,077,211 | 1,111,595 | 1,077,884 |
| 4th Qtr | 1,864,263 | 1,892,724 | 1,767,639 |  |
| 4th Qtr - Adjusted | N/A | 1,844,887 | N/A |  |
| 6 Mos | 2,286,547 | 2,637,058 | 2,724,812 | 2,431,409 |
| 9 Mos | 3,274,478 | 3,714,269 | 3,836,407 | 3,509,293 |
| Year | 5,138,741 | 5,606,993 | 5,604,046 |  |
| Year - Adjusted | N/A | 5,559,156 | N/A |  |
| 3. Net Sales - Bath \& Body Works |  |  |  |  |
| 1st Qtr | 386,083 | 421,526 | 399,020 | 402,470 |
| 2nd Qtr | 580,512 | 562,393 | 553,189 | 533,544 |
| 3 rd Qtr | 414,246 | 429,957 | 424,151 | 438,834 |
| 4th Qtr | 1,174,564 | 1,080,190 | 997,251 |  |
| 6 Mos | 966,595 | 983,919 | 952,209 | 936,014 |
| 9 Mos | 1,380,841 | 1,413,876 | 1,376,360 | 1,374,847 |
| Year | 2,555,405 | 2,494,066 | 2,373,611 |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

The following table provides our quarterly financial information as determined in accordance with generally accepted accounting principles and also on an "Adjusted" basis. The "Adjusted" financial information results should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, our definition of "Adjusted" may differ from similarly titled measures used by other companies. We believe the "Adjusted" financial information is useful for assessing our ongoing operations. The "Adjusted" financial information should be used in conjunction with the reported financial information included herein and also our historical financial statements and notes thereto contained in our quarterly reports on Form 10-Q and annual report on Form 10-K. For detailed information related to the adjustments included in our "Adjusted" financial information, please refer to our quarterly earnings press releases available on our website www.Limitedbrands.com.

Certain prior year amounts have been reclassified to conform to the current year presentation.
All financial results presented reflect the impact of the segment cost allocation change effective in Fiscal 2008.

| PERIOD | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| 4. Net Sales - Apparel |  |  |  |  |
| 1st Qtr | 490,745 | 499,225 | N/A | N/A |
| 2nd Qtr | 478,145 | 370,318 | N/A | N/A |
| 3rd Qtr | 529,041 | N/A | N/A | N/A |
| 4th Qtr | 744,323 | N/A | N/A |  |
| 6 Mos | 968,890 | 869,543 | N/A | N/A |
| 9 Mos | 1,497,931 | 869,543 | N/A | N/A |
| Year | 2,242,254 | 869,543 | N/A |  |
| 5. Net Sales - Other |  |  |  |  |
| 1st Qtr | 148,423 | 182,930 | 272,357 | 197,562 |
| 2nd Qtr | 160,488 | 261,470 | 260,017 | 226,863 |
| 3 rd Qtr | 183,736 | 415,936 | 306,438 | 260,572 |
| 4th Qtr | 241,552 | 303,267 | 226,212 |  |
| 6 Mos | 308,911 | 444,400 | 532,374 | 424,425 |
| 9 Mos | 492,647 | 860,336 | 838,812 | 684,996 |
| Year | 734,199 | 1,163,603 | 1,065,024 |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

The following table provides our quarterly financial information as determined in accordance with generally accepted accounting principles and also on an "Adjusted" basis. The "Adjusted" financial information results should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, our definition of "Adjusted" may differ from similarly titled measures used by other companies. We believe the "Adjusted" financial information is useful for assessing our ongoing operations. The "Adjusted" financial information should be used in conjunction with the reported financial information included herein and also our historical financial statements and notes thereto contained in our quarterly reports on Form 10-Q and annual report on Form 10-K. For detailed information related to the adjustments included in our "Adjusted" financial information, please refer to our quarterly earnings press releases available on our website www.Limitedbrands.com.

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PERIOD
6. Comparable Store Sales - Consolidated 1st Qtr 2nd Qtr
3rd Qtr 4th Qtr

6 Mos
9 Mos
Year

| $5 \%$ | $4 \%$ | $(8 \%)$ |
| ---: | ---: | ---: |
| $5 \%$ | $2 \%$ | $(7 \%)$ |
| $10 \%$ | $(3 \%)$ | $(7 \%)$ |
| $8 \%$ | $(8 \%)$ | $(10 \%)$ |
|  |  |  |
| $5 \%$ | $3 \%$ | $(7 \%)$ |
| $7 \%$ | $1 \%$ | $(7 \%)$ |
| $7 \%$ | $(2 \%)$ | $(9 \%)$ |

9 Mos $\quad 10 \%$

10\%

| $1 \%$ | $5 \%$ | N/A | N/A |
| ---: | ---: | ---: | ---: |
| $(10 \%)$ | $5 \%$ | N/A | N/A |
| $(1 \%)$ | N/A | N/A | N/A |
| $1 \%$ | N/A | N/A |  |
|  |  |  |  |
| $(5 \%)$ | $5 \%$ | N/A | N/A |
| $(3 \%)$ | $5 \%$ | N/A | N/A |
| $(2 \%)$ | $5 \%$ | N/A |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

The following table provides our quarterly financial information as determined in accordance with generally accepted accounting principles and also on an "Adjusted" basis. The "Adjusted" financial information results should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, our definition of "Adjusted" may differ from similarly titled measures used by other companies. We believe the "Adjusted" financial information is useful for assessing our ongoing operations. The "Adjusted" financial information should be used in conjunction with the reported financial information included herein and also our historical financial statements and notes thereto contained in our quarterly reports on Form 10-Q and annual report on Form 10-K. For detailed information related to the adjustments included in our "Adjusted" financial information, please refer to our quarterly earnings press releases available on our website www.Limitedbrands.com.

Certain prior year amounts have been reclassified to conform to the current year presentation.
All financial results presented reflect the impact of the segment cost allocation change effective in Fiscal 2008.

PERIOD
10. Cost of Goods Sold, Buying and Occupancy Costs
1st Qtr
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
4th Qtr
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
11. Gross Profit

1st Qtr
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
4th Qtr
4th Qtr - Adjusted
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
12. General Administrative \& Store Operating Expenses
1st Qtr
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year

Year - Adjusted

| $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $1,288,316$ | $1,516,085$ | $1,283,963$ | $1,176,881$ |
| $1,600,717$ | $1,813,056$ | $1,523,939$ | $1,398,601$ |
| N/A | $1,811,056$ | N/A | N/A |
| $1,355,597$ | $1,316,227$ | $1,261,939$ | $1,214,541$ |
| $2,412,457$ | $1,979,497$ | $1,966,442$ |  |
|  |  |  |  |
| $2,889,033$ | $3,329,141$ | $2,807,903$ | $2,575,482$ |
| N/A | $3,327,141$ | N/A | N/A |
| $4,244,630$ | $4,645,368$ | $4,069,842$ | $3,790,023$ |
| N/A | $4,643,368$ | N/A | N/A |
| $6,657,087$ | $6,624,865$ | $6,036,284$ |  |
| N/A | $6,622,865$ | N/A |  |


| 788,775 | 794,758 | 641,117 | 548,356 |
| ---: | ---: | ---: | ---: |
| 853,135 | 811,021 | 760,375 | 668,009 |
| N/A | 813,021 | N/A | N/A |
| 759,357 | 606,877 | 580,244 | 562,748 |
| $1,612,245$ | $1,296,684$ | $1,024,660$ |  |
| N/A | $1,248,847$ | N/A |  |
| 1,641,910 | $1,605,779$ | $1,401,492$ | $1,216,366$ |
| N/A | $1,607,779$ | N/A | N/A |
| 2,401,267 | $2,212,656$ | $1,981,736$ | $1,779,114$ |
| N/A | $2,214,656$ | N/A | N/A |
| 4,013,512 | $3,509,340$ | $3,006,397$ |  |
| N/A | $3,463,503$ | N/A |  |
|  |  |  |  |
| 602,829 | 686,233 | 540,680 | 483,144 |
| 656,355 | 721,992 | 575,216 | 519,366 |
| N/A | 670,692 | N/A | N/A |
| 692,818 | 545,454 | 539,108 | 503,863 |
| N/A | 569,954 | N/A | N/A |
| 885,425 | 675,240 | 633,926 |  |
|  |  |  |  |
| $1,259,184$ | $1,408,225$ | $1,115,897$ | $1,002,510$ |
| N/A | $1,356,925$ | N/A | N/A |
| 1,952,002 | $1,953,679$ | $1,655,004$ | $1,506,373$ |
| N/A | $1,926,879$ | N/A | N/A |
| 2,837,427 | $2,628,919$ | $2,288,930$ |  |
| N/A | $2,602,119$ | N/A |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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## PERIOD

## 13. Special Non-recurring Items

| 1st Qtr | - | - | 108,962 | - |
| :--- | :--- | ---: | ---: | ---: |
| 2nd Qtr | - | 229,874 | 9,441 |  |
| 3rd Qtr | - | $(339)$ | 79 | - |
| 4th Qtr | - | - | $(237,600)$ |  |
|  | - |  |  |  |
| 6 Mos | - | 229,874 | 108,962 | 9,441 |
| 9 Mos | - | 229,535 | 109,041 | 9,441 |
| Year | - | 229,535 | $(128,559)$ |  |

14. Operating Income (Loss) - Consolidated
1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted

6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted

| 185,946 | 108,525 | 209,399 | 65,212 |
| ---: | ---: | ---: | ---: |
| N/A | N/A | 100,437 | N/A |
| 196,780 | 318,903 | 185,159 | 158,084 |
| N/A | 142,329 | N/A | 148,643 |
| 66,539 | 61,084 | 41,216 | 58,886 |
| N/A | 36,584 | N/A | N/A |
| 726,820 | 621,444 | 153,134 |  |
| N/A | 573,607 | 390,734 |  |
|  |  |  |  |
| 382,726 | 427,428 | 394,557 | 223,296 |
| N/A | 250,854 | 285,595 | 213,855 |
| 449,265 | 488,512 | 435,773 | 282,182 |
| N/A | 287,438 | 326,811 | N/A |
| $1,176,085$ | $1,109,956$ | 588,907 |  |
| N/A | 861,045 | 717,545 |  |
|  |  |  |  |
| 204,148 | 132,273 | 149,159 | 87,228 |
| 183,839 | 162,317 | 182,365 | 126,366 |
| 112,822 | 65,866 | 74,881 | 53,945 |
| 380,227 | 358,037 | $(1,589)$ |  |
| N/A | 310,200 | 213,411 |  |
|  |  |  |  |
| 387,987 | 294,590 | 331,524 | 213,594 |
| 500,810 | 360,456 | 406,406 | 267,538 |
| 881,037 | 718,493 | 404,817 |  |
| N/A | 670,656 | 619,817 |  |


| 15. Operating Income (Loss) - Victoria's Secret |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| 1st Qtr | 204,148 | 132,273 | 149,159 | 87,228 |
| 2nd Qtr | 183,839 | 162,317 | 182,365 | 126,366 |
| 3rd Qtr | 112,822 | 65,866 | 74,881 | 53,945 |
| 4th Qtr | 380,227 | 358,037 | $(1,589)$ |  |
| 4th Qtr - Adjusted | $\mathrm{N} / \mathrm{A}$ | 310,200 | 213,411 |  |
| 6 Mos |  |  |  |  |
| 9 Mos | 387,987 | 294,590 | 331,524 | 213,594 |
| Year | 500,810 | 360,456 | 406,406 | 267,538 |
| Year - Adjusted | 881,037 | 718,493 | 404,817 |  |
|  | $\mathrm{~N} / \mathrm{A}$ | 670,656 | 619,817 |  |
| 16. Operating Income (Loss) - Bath \& Body Works |  |  |  |  |
| 1st Qtr | 18,939 | $(842)$ | $(5,582)$ | 3,955 |
| 2nd Qtr | 83,221 | 14,037 | 40,629 | 44,178 |
| 3rd Qtr | $(7,158)$ | $(7,275)$ | $(28,971)$ | 15,545 |
| 4th Qtr | 324,394 | 295,282 | 209,420 |  |
| 6 Mos |  |  |  |  |
| 9 Mos | 102,160 | 13,194 | 35,048 | 48,133 |
| Year | 95,002 | 5,919 | 6,076 | 63,678 |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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PERIOD
17. Operating Income (Loss) - Apparel
1st Qtr
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
4th Qtr

6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
18. Operating Income (Loss) - Other

1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted

| 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: |
| 12,102 | 13,026 | N/A | N/A |
| $(39,043)$ | 236,490 | N/A | N/A |
| N/A | 6,616 | N/A | N/A |
| $(7,462)$ | N/A | N/A | N/A |
| 33,488 | N/A | N/A |  |
| $(26,941)$ | 249,516 | N/A | N/A |
| N/A | 19,642 | N/A | N/A |
| $(34,402)$ | 249,516 | N/A | N/A |
| N/A | 19,642 | N/A | N/A |
| (914) | 249,516 | N/A |  |
| N/A | 19,642 | N/A |  |
| $(49,243)$ | $(35,932)$ | 65,821 | $(25,971)$ |
| N/A | N/A | $(43,141)$ | N/A |
| $(31,238)$ | $(93,940)$ | $(37,836)$ | $(12,459)$ |
| N/A | $(40,640)$ | N/A | $(21,900)$ |
| $(31,663)$ | 2,493 | $(4,695)$ | $(10,604)$ |
| N/A | $(22,007)$ | N/A | N/A |
| $(11,289)$ | $(31,875)$ | $(54,697)$ |  |
| N/A | N/A | $(32,097)$ |  |
| $(80,481)$ | $(129,872)$ | 27,986 | $(38,430)$ |
| N/A | $(76,572)$ | N/A | $(47,871)$ |
| $(112,144)$ | $(127,379)$ | 23,291 | $(49,034)$ |
| N/A | $(98,579)$ | N/A | N/A |
| $(123,433)$ | $(159,255)$ | $(31,406)$ |  |
| N/A | $(130,455)$ | $(117,768)$ |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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| PERIOD | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| 19. Interest Expense |  |  |  |  |
| 1st Qtr | 24,018 | 25,363 | 45,021 | 61,698 |
| 2nd Qtr | 24,341 | 30,847 | 46,729 | 57,828 |
| 3rd Qtr | 25,655 | 46,994 | 44,464 | 56,321 |
| 4th Qtr | 27,821 | 46,292 | 44,575 |  |
| 6 Mos | 48,359 | 56,210 | 91,749 | 119,525 |
| 9 Mos | 74,014 | 103,204 | 136,213 | 175,847 |
| Year | 101,835 | 149,496 | 180,788 |  |
| 20. Interest Income |  |  |  |  |
| 1st Qtr | 9,248 | 2,748 | 5,553 | 696 |
| 2nd Qtr | 8,545 | 3,388 | 5,625 | 743 |
| 3 rd Qtr | 2,798 | 6,330 | 5,565 | 575 |
| 4th Qtr | 4,419 | 5,510 | 1,173 |  |
| 6 Mos | 17,793 | 6,136 | 11,178 | 1,439 |
| 9 Mos | 20,591 | 12,466 | 16,743 | 2,014 |
| Year | 25,010 | 17,976 | 17,917 |  |
| 21. Other Income (Loss) |  |  |  |  |
| 1st Qtr | $(1,658)$ | 165 | 4,583 | (977) |
| 2nd Qtr | (763) | 116,165 | 17,730 | $(1,811)$ |
| 2nd Qtr - Adjusted | N/A | (535) | 4,438 | N/A |
| 3rd Qtr | $(1,910)$ | 1,737 | 868 | 8,228 |
| 4th Qtr | 1,004 | 10,006 | 477 |  |
| 6 Mos | $(2,421)$ | 116,330 | 22,313 | $(2,789)$ |
| 6 Mos - Adjusted | N/A | (370) | 9,021 | N/A |
| 9 Mos | $(4,331)$ | 118,067 | 23,182 | 5,439 |
| 9 Mos - Adjusted | N/A | 1,367 | 9,889 | N/A |
| Year | $(3,327)$ | 128,073 | 23,659 |  |
| Year - Adjusted | N/A | 11,373 | 10,366 |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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PERIOD
22. Income (Loss) Before Income Taxes
1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted

6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
23. Provision (Benefit) for Income Taxes

1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
24. Net Income (Loss)
1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
98,518
N/A
113,221
N/A
23,772
N/A
438,422
N/A

211,73
N/A
235,51
N/A
673,933
N/A

| 2006 | 2007 | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 169,518 | 86,075 | 174,514 | 3,233 |
| N/A | N/A | 65,552 | N/A |
| 180,221 | 407,609 | 161,785 | 99,188 |
| N/A | 114,335 | 148,493 | 89,747 |
| 41,772 | 22,157 | 3,185 | 11,367 |
| N/A | $(2,343)$ | N/A | N/A |
| 704,422 | 59,668 | 110,210 |  |
| N/A | 542,831 | 347,810 |  |
|  |  |  |  |
| 349,739 | 493,684 | 336,299 | 102,421 |
| N/A | 200,410 | 214,045 | 92,980 |
| 391,511 | 515,841 | 339,485 | 113,789 |
| N/A | 198,067 | 217,230 | N/A |
| $1,095,933$ | $1,106,509$ | 449,695 |  |
| N/A | 740,898 | 565,040 |  |


| 71,000 | 39,000 | 77,732 | 632 |
| ---: | ---: | ---: | ---: |
| N/A | N/A | 30,152 | N/A |
| 67,000 | 159,000 | 62,475 | 24,871 |
| N/A | 43,000 | 57,365 | 29,484 |
| 18,000 | 11,000 | $(982)$ | $(3,487)$ |
| N/A | 1,000 | N/A | N/A |
| 266,000 | 202,000 | 94,104 |  |
| N/A | 211,000 | 128,877 |  |
|  |  |  |  |
| 138,000 | 198,000 | 140,207 | 25,503 |
| N/A | 82,000 | 87,517 | 30,116 |
| 156,000 | 209,000 | 139,224 | 22,015 |
| N/A | 83,000 | 86,535 | N/A |
| 422,000 | 411,000 | 233,328 |  |
| N/A | 295,000 | 215,412 |  |

$$
2,601
$$

N/A

$$
74,317
$$

$$
60,262
$$

$$
14,854
$$

N/A

76,918
62,864
91,772
N/A

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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PERIOD

| 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: |

25. Net Income (Loss) Attributable to Noncontrolling Interest

| 1st Qtr | $(166)$ | $(5,853)$ | $(999)$ | - |
| :--- | :---: | ---: | ---: | ---: |
| 2nd Qtr | 142 | $(15,744)$ | $(2,734)$ | - |
| 2nd Qtr - Adjusted | N/A | $(9,244)$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 3rd Qtr | 264 | $(978)$ | - | - |
| 4th Qtr | $(1,356)$ | 112 | - |  |
|  |  |  |  |  |
| 6 Mos | $(24)$ | $(21,597)$ | $(3,733)$ | - |
| 6 Mos - Adjusted | $\mathrm{N} / \mathrm{A}$ | $(15,097)$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 9 Mos | 240 | $(22,575)$ | $(3,733)$ | - |
| 9 Mos - Adjusted | $\mathrm{N} / \mathrm{A}$ | $(16,075)$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Year | $(1,116)$ | $(22,463)$ | $(3,733)$ |  |
| Year - Adjusted | $\mathrm{N} / \mathrm{A}$ | $(15,963)$ | $\mathrm{N} / \mathrm{A}$ |  |

26. Net Income (Loss) Attributable to Limited Brands, Inc. Before Change in Accounting Principle

| 1st Qtr | 98,684 | 52,928 | 97,781 | 2,601 |
| :--- | ---: | ---: | ---: | ---: |
| 1st Qtr - Adjusted | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | 36,399 | $\mathrm{~N} / \mathrm{A}$ |
| 2nd Qtr | 113,079 | 264,353 | 102,044 | 74,317 |
| 2nd Qtr - Adjusted | $\mathrm{N} / \mathrm{A}$ | 80,579 | 93,861 | 60,262 |
| 3rd Qtr | 23,508 | 12,135 | 4,168 | 14,854 |
| 3rd Qtr - Adjusted | $\mathrm{N} / \mathrm{A}$ | $(2,365)$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 4th Qtr | 439,778 | 388,556 | 16,106 |  |
| 4th Qtr - Adjusted | $\mathrm{N} / \mathrm{A}$ | 331,719 | 218,933 |  |
| 6 Mos |  |  |  |  |
| 6 Mos - Adjusted | 211,763 | 317,281 | 199,825 | 76,918 |
| 9 Mos | $\mathrm{N} / \mathrm{A}$ | 133,507 | 130,260 | 62,863 |
| 9 Mos - Adjusted | 235,271 | 329,416 | 203,993 | 91,772 |
| Year | $\mathrm{N} / \mathrm{A}$ | 131,142 | 134,428 | $\mathrm{~N} / \mathrm{A}$ |
| Year - Adjusted | 675,049 | 717,972 | 220,099 |  |

27. Cumulative Effect of Change in Accounting Principle (net of tax)

1st Qtr
2nd Qtr
3rd Qtr
4th Qtr
$\begin{array}{ll}6 \text { Mos } & 696 \\ 9 \text { Mos } & 696\end{array}$
Year
696

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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PERIOD

| 2006 | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 99,380 | 52,928 | 97,781 | 2,601 |
| N/A | N/A | 36,399 | N/A |
| 113,079 | 264,353 | 102,044 | 74,317 |
| N/A | 80,579 | 93,861 | 60,263 |
| 23,508 | 12,135 | 4,168 | 14,854 |
| N/A | $(2,365)$ | N/A | N/A |
| 439,778 | 388,556 | 16,106 |  |
| N/A | 331,719 | 218,933 |  |
|  |  |  |  |
| 212,459 | 317,281 | 199,825 | 76,918 |
| N/A | 133,507 | 130,260 | 62,864 |
| 235,967 | 329,416 | 203,993 | 91,772 |
| N/A | 131,142 | 134,428 | N/A |
| 675,745 | 717,972 | 220,099 |  |
| N/A | 461,861 | 353,361 |  |

29. Net Income (Loss) Per Dilutive Share
1st Qtr
1st Qtr - Adjusted
2nd Qtr
2nd Qtr - Adjusted
3rd Qtr
3rd Qtr - Adjusted
4th Qtr
4th Qtr - Adjusted
6 Mos
6 Mos - Adjusted
9 Mos
9 Mos - Adjusted
Year
Year - Adjusted
\$0.25
N/A
\$0.28
N/A
$\$ 0.06$
N/A
$\$ 1.08$
N/A

$\$ 0.53$
N/A
\$0.59
N/A
$\$ 1.68$
N/A
$\$ 0.13$
$\mathrm{~N} / \mathrm{A}$
$\$ 0.67$
$\$ 0.20$
$\$ 0.03$
$(\$ 0.01)$
$\$ 1.10$
$\$ 0.94$

$\$ 0.79$
$\$ 0.33$
$\$ 0.85$
$\$ 0.34$
$\$ 1$.

| $\$ 0.28$ | $\$ 0.01$ |
| ---: | ---: |
| $\$ 0.11$ | N/A |
| $\$ 0.30$ | $\$ 0.23$ |
| $\$ 0.27$ | $\$ 0.19$ |
| $\$ 0.01$ | $\$ 0.05$ |
| N/A | N/A |
| $\$ 0.05$ |  |
| $\$ 0.68$ |  |
| $\$ 0.58$ | $\$ 0.24$ |
| $\$ 0.38$ | $\$ 0.19$ |
| $\$ 0.60$ | $\$ 0.28$ |
| $\$ 0.39$ | N/A |
| $\$ 0.65$ |  |
| $\$ 1.05$ |  |

30. Weighted Average Diluted Shares Outstanding
1st Qtr
2nd Qtr
3rd Qtr
4th Qtr
6 Mos
9 Mos
Year

| 400,415 | 406,164 | 344,147 | 323,285 |
| :--- | :--- | :--- | :--- |
| 402,343 | 395,996 | 341,468 | 325,697 |
| 401,896 | 364,975 | 340,125 | 328,259 |
| 405,340 | 353,786 | 323,463 |  |
|  |  |  |  |
| 401,379 | 401,080 | 342,808 | 324,491 |
| 401,551 | 389,045 | 341,913 | 325,747 |
| 402,499 | 380,230 | 337,301 |  |

## LIMITED BRANDS, INC. <br> QUARTERLY FINANCIAL INFORMATION

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| PERIOD | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |
| :--- | :--- | :--- | :--- | :--- |
|  | 31. Dividends per Share |  |  |  |
| 1st Qtr | 0.15 | 0.15 | 0.15 | 0.15 |
| 2nd Qtr | 0.15 | 0.15 | 0.15 | 0.15 |
| 3rd Qtr | 0.15 | 0.15 | 0.15 | 0.15 |
| 4th Qtr | 0.15 | 0.15 | 0.15 |  |
| 6 Mos |  |  |  |  |
| 9 Mos | 0.30 | 0.30 | 0.30 | 0.30 |
| Year | 0.45 | 0.45 | 0.45 | 0.45 |

## LIMITED BRANDS 3rd QUARTER

| 3rd Quarter 2009 versus 2008 |  |  |  |
| :---: | :---: | :---: | :---: |
| (\$ amounts in millions) |  |  |  |
|  | Victoria's Secret | Bath \& Body Works | Total Limited Brands |
| Comparable store sales | (4\%) | 2\% | (2\%) |
| Sales change | (3\%) | 3\% | (4\%) |
| Sales \$ | \$1,078 | \$439 | \$1,777 |
| Gross profit (\% of sales) | Down Significantly | Up Significantly | 31.7\% |
| Operating income (\% of sales) | 5.0\% | 3.5\% | 3.3\% |
| Operating income \$ | \$54 | \$16 | \$59 |
| Adjusted Net income \$ |  |  | \$6 |
| Average shares outstanding |  |  | 328 |
| Adjusted Earnings per share |  |  | \$0.02 |


| LIMITED BRANDS 3rd QUARTER VICTORIA'S SECRET |  |  |  |
| :---: | :---: | :---: | :---: |
| 3rd Quarter 2009 versus 2008 |  |  |  |
| (\$ amounts in millions) |  |  |  |
|  | Victoria's Secret Stores | La Senza | Victoria's Secret Direct |
| Comparable store sales | (4\%) | (6\%) | N/A |
| Sales change | (0\%) | (11\%) | (8\%) |
| Sales \$ | \$730 | \$99 | \$249 |
| Gross profit (\% of sales) | Down Significantly | Up Significantly | Down Significantly |
| Operating income (\% of sales) | Down | Up Significantly | Down Significantly |
| Operating income \$ | Down | Up Significantly | Down |

## LIMITED BRANDS

STORE COUNT AND SELLING SQ FT
2009 Forecast

|  | Beginning of Year | New Stores | Closures | Total Reconstruction $s$ and Change in SSF | End of Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Victoria's Secret |  |  |  |  |  |
| Store Count | 1,034 | 9 | (18) | 21 | 1,025 |
| Selling Sq Ft 000's | 5,944 | 72 | (63) | 59 | 6,013 |
| PINK |  |  |  |  |  |
| Store Count | 9 | 4 | - | 1 | 13 |
| Selling Sq Ft 000's | 29 | 14 | - | (1) | 42 |
| Bath \& Body Works |  |  |  |  |  |
| Store Count | 1,629 | 9 | (26) | 21 | 1,613 |
| Selling Sq Ft 000's | 3,857 | 20 | (59) | (7) | 3,811 |
| C.O. Bigelow |  |  |  |  |  |
| Store Count | 9 | - | (6) | - | 3 |
| Selling Sq Ft 000's | 38 | - | (22) | - | 16 |
| Henri Bendel |  |  |  |  |  |
| Store Count | 5 | 6 | - | - | 11 |
| Selling Sq Ft 000's | 42 | 10 | - | - | 52 |
| Subtotal US |  |  |  |  |  |
| Store Count | 2,686 | 28 | (50) | 43 | 2,665 |
| Selling Sq Ft 000's | 9,910 | 116 | (143) | 51 | 9,935 |
| La Senza |  |  |  |  |  |
| Store Count | 322 | 2 | (66) | 9 | 258 |
| Selling Sq Ft 000's | 974 | 19 | (126) | (1) | 867 |
| Bath \& Body Works - Canada |  |  |  |  |  |
| Store Count | 6 | 25 | - | 2 | 31 |
| Selling Sq Ft 000's | 14 | 62 | - | 3 | 79 |
| PINK - Canada |  |  |  |  |  |
| Store Count | - | 4 | - | - | 4 |
| Selling Sq Ft 000's | - | 15 | - | - | 15 |
| Subtotal Canada |  |  |  |  |  |
| Store Count | 328 | 31 | (66) | 11 | 293 |
| Selling Sq Ft 000's | 988 | 96 | (126) | 3 | 961 |
| Total |  |  |  |  |  |
| Store Count | 3,014 | 59 | (116) | 54 | 2,958 |
| Selling Sq Ft 000's | 10,898 | 212 | (269) | 54 | 10,896 |

(A) Reconstructions include one conversion from C.O. Bigelow to Bath \& Body Works

## Limited Brands, Inc.

2009 Outlook as of Nov. 18, 2009

## Comps

Gross Margin Rate

## SG\&A Expense

Interest Expense

Interest Income and Other Income

Tax rate (before discreet items)
Weighted Average Shares Outstanding
Earnings per Share
Capital Expenditures

Depreciation and Amortization

Free Cash Flow

Fourth Quarter

Down low to mid single digit

Up significantly from 34.3\% LY
\$ approximately flat to LY

Approximately \$57 million
Up approximately \$5 million to LY

About 38\%

Approximately 330 million
\$0.71 to \$0.86
N/A

N/A

N/A

## Full Year 2009

Down mid single digit

Up slightly compared to 33.2\% LY

About flat as a \% of sales

Approximately \$235 million
Down approximately $\$ 15$ million to LY

About 38\%

Approximately 327 million
\$0.93 to \$1.08 (on an adjusted basis)
About $\$ 225$ million

About \$350 million
$\$ 500$ to $\$ 600$ million

